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## **Executive Summary**

We are at a pivotal moment for healthcare payers, where mounting regulatory demands, cost containment pressures, and rising member expectations are pushing insurers to reimagine how their operations run. This eBook explores how process intelligence is transforming payer operations—offering deep, actionable visibility into the complex processes that underpin claims, prior authorizations, member services, and utilization management.

Traditional process mining in the payer space often focuses on tactical improvements within individual functions, such as claims adjudication or call center efficiency. While these efforts yield short-term gains, they rarely scale to address enterprise-wide priorities like cost-of-care reduction, medical loss ratio (MLR) improvement, and member satisfaction.

Process intelligence goes further. It delivers a holistic, data-driven understanding of how work truly gets done–across teams, technologies, and geographies.

This enables healthcare insurers to align operations with executive goals: reducing administrative waste, improving compliance with CMS and state regulations, accelerating claims resolution, and creating seamless member journeys.

Strategic implementations typically follow a phased approach—from establishing operational baselines to driving optimization and, ultimately, enabling digital transformation. Each phase is tied to measurable outcomes and payer-specific KPIs such as first-pass resolution rates, appeals turnaround times, and audit readiness.

McKinsey estimates that healthcare payers could achieve \$150 million to \$300 million in administrative cost savings for every \$10 billion in revenue by fully integrating AI and automation into their operations. These results not only enhance today's performance but also lay the groundwork for tomorrow's AI-enabled, value-based insurance enterprise.



# Leverage Process Intelligence to Drive Operational Transformation

Traditional process mining tools only analyze system logs—but process intelligence captures the full user journey across payer systems, for a detailed view into how work is actually performed across claims, prior authorizations, and member service workflows.

With Skan Al's <u>Digital Twins of Operations</u> (DTOs), healthcare payers gain real-time, data-driven visibility into day-to-day operations. This empowers insurers to uncover hidden inefficiencies, optimize human capital, reduce administrative costs, and drive measurable improvements across insurance functions.



#### **Supporting People**

Enhance workforce management by understanding exactly how processors interact with systems and tasks. Process intelligence can reveal variations between teams, helping replicate practices of top performers—especially in high-volume areas like claims. For example, process intelligence can uncover how certain teams complete documentation steps significantly faster due to streamlined workflows. It can also expose how time is lost due to system lag or excessive toggling between applications—insights that directly inform productivity improvements.

The technology also reveals how non-value-added activities—such as excessive toggling between claims systems, waiting for legacy applications to load, or duplicative data entry—impact operational KPIs like first-pass resolution, cycle time, and call handling efficiency. One client discovered that these friction points accounted for a disproportionate share of processing delays and administrative burden.



### **Optimizing Processes**

Process intelligence delivers detailed visibility into how insurance processes unfold across systems and teams—surfacing inefficiencies, redundancies, and delays that traditional improvement efforts often miss. By mapping every click, pause, and data handoff, Skan AI helps payers understand precisely how cases are being worked. With real-time process data, Skan AI identifies areas where automation or process redesign can lead to faster, more consistent outcomes, improving both operational efficiency and customer satisfaction.



One client didn't realize how powerful the insights were until they identified where manual efforts created operational challenges across multiple processes. Skan Al pinpointed specific manual tasks causing downstream issues, including processing delays, error introduction, and rework requirements. With targeted interventions, the client reduced manual efforts while improving operational efficiency and quality.



#### **Leveraging Technology**

Process intelligence doesn't just improve human processes—it also drives smarter technology decisions. By analyzing system-switching behavior, idle time, and friction in legacy platforms, Skan AI helps payers prioritize investments in automation, integration, and application modernization. One payer client used these insights to quantify the real cost of inefficiencies caused by outdated systems and identified specific high-ROI automation opportunities in claims and UM workflows. With these findings, they prioritized the replacement of lagging tools and reallocated RPA resources toward high-impact use cases backed by hard data.

These insights not only enhance today's claims and service performance but also enable a scalable path to Al-enabled, value-based insurance operations.

Let's review real results from a Skan AI client:



### PEOPLE



#### . . . . . .

## \$6.4M

annual savings from a 20% improvement in workforce capacity utilization

#### **PROCESS**



## **40%**

reduction in process variability by understanding exactly which steps to improve or remove

#### **TECHNOLOGY**

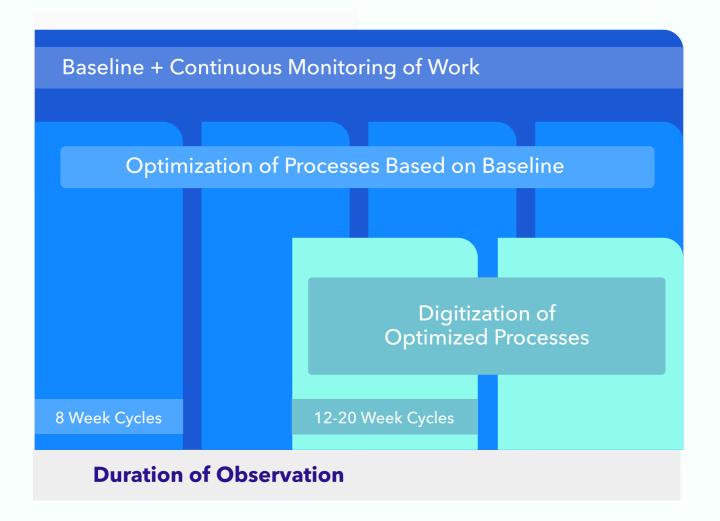


## \$13.6M

savings from insights leading to improved capacity utilization & targeted process optimization



# Drive Strategic Value with Process intelligence



The visibility that healthcare payers can gain from process intelligence delivers strategic value. Workforce insights alongside targeted optimization drives KPIs like cost savings, compliance, and member satisfaction.

Skan AI will adapt our phased implementation model for your payer organization. We'll start with visibility, moving to operational optimization, and then progressing toward AI- and automation-enabled transformation.

This top-down deployment approach aligns directly with executive priorities such as reducing administrative overhead, ensuring audit readiness, and enhancing member experience.

Each phase builds on real-world insights, ensuring that process intelligence investments support measurable, high-impact transformation across the insurance value chain.



## **Phase 1:** Creating the Baseline

#### "Where are my people spending their time?"

The initial phase focuses on building a detailed blueprint of payer operations by continuously observing how work is performed across claims, enrollment, prior authorizations, and member service functions. Process intelligence is deployed across targeted roles—such as claims processors or case reviewers—to establish baseline metrics and uncover the full range of process variation.

#### **Key Metrics**



Workforce utilization rates across different teams and roles



Application usage patterns and system switching frequency



Average time to complete end-to-end claims processing tasks



Number of manual interventions required per insurance transaction

This end-to-end visibility captures how tasks are actually executed across teams and systems, providing a foundation to benchmark future improvements and support datadriven transformation across insurance workflows.

The baseline metrics enable the organization to identify immediate opportunities for improvement, including eliminating redundant activities, non-performing assets, and process bottlenecks.

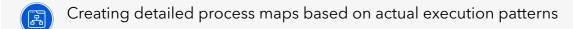


## **Phase 2: Unlocking Optimization**

#### "How are my people working?"

This phase narrows the focus to approximately 75% of the workforce—targeting roles with maximum impact, such as claims adjudication, prior authorization reviews, and provider data management. Detailed telemetry identifies bottlenecks, inefficiencies, and non-value-added steps for phased optimization. Improvements are implemented and validated across multiple eight-week cycles, enabling payers to refine workflows, reduce costs, and improve service-level performance with measurable precision.

#### **Key Metrics**





Conducting variant analysis to understand the root causes of process divergence

#### **Key Activities**

Standardizing processes based on best practices identified in baseline phase

Identifying and eliminating rework and duplication across payer operations

Optimizing case routing to match work complexity with appropriate resources

This phase delivers substantial operational gains by streamlining insurance processes, identifying ways to reengineer inefficient workflows in claims and prior auth, and optimizing legacy systems—all before making new technology investments.



## **Phase 3: Maximizing Digitization**

#### "How can technology solidify change?"

The final phase focuses on approximately 50% of the operator population, targeting the digitization of the now-optimized processes. This typically requires 12-20 weeks per cycle, depending on technology implementation and change management.

#### **Key Capabilities**







#### **Key Results**

High yield-automation opportunities mapped for routine, rule-based activities

Al-enabled decision support ensures claims adjud. and prior auth. accuracy

Systems integration eliminates manual data transfer between applications

This phase drives meaningful efficiency gains by streamlining insurance workflows, eliminating process friction in claims and prior authorizations, and maximizing the value of existing technology investments before introducing new tools.



## **Driving Lasting Change with Skan Al**

By following this methodical approach, healthcare payers ensure that technology investments enhance optimized workflows, rather than automating inefficient claims or enrollment processes. This sequence maximizes ROI on process intelligence and prepares the organization for successful automation initiatives in claims, member services, and compliance.

Our implementation methodology emphasizes continuous monitoring and measurement, creating a feedback loop that validates improvements and uncovers new optimization opportunities. This enables payers to achieve substantial operational improvements while maintaining regulatory compliance, enhancing customer service, and minimizing implementation risks.

## **Benefits Beyond Cost Reduction**

Process intelligence brings significant benefits to healthcare payer operations across various dimensions. From a compliance standpoint, it ensures adherence to stringent insurance regulations by identifying process deviations and standardizing workflows to meet regulatory requirements. This technology empowers insurance payers to drive lasting improvements in operational accuracy by streamlining claims processing, enhancing risk management, and standardizing best practices across the organization.





## **Real-World Examples**

**Learn More** 



# **Driving Business Transformation with \$10M Cost Savings Leading Healthcare Payer**



### **Client**

Large US-based payer with 1M+ customers



## **Objective**

5 key growth areas: valuebased-care delivery, benefits, technology, financial services and pharmacy care



## **Approach**

Together, client & Skan Al established a Process Discovery Center of Excellence (CoE). Project success depended on seamless collaboration.

		Skan Al Discovery	Solution
Baseline	Where are my people spending their time?	Understanding root causes for manual claim adjudication and streamlining error resolution process.	Identified \$10M in cost savings with process improvements
Optimize	How are my people working?	Visualized call intent variations, agent handling times, and external resource usage.	Drive informed, targeted automation opportunities to increase productivity.
Digitize	How can we use technology to solidify change?	Identifying variations in application usage across teams and locations.	Updated processes and new technology adoption reduced cycle time by up to 31% per case.





## **Skan Al Client Uncovers \$13M+ in Annual Savings**

Learn More





## **Client**

10,000 Employees\$2B Revenue35 Offices WorldwideUS-based Company



## **Objective**

Streamline operations and improve overall efficiency



## **Approach**

Use process intelligence to identify process variations to enable a thorough analysis

		Skan Al Discovery	Solution
Baseline	Where are my people spending their time?	Highlighted crucial metrics such as average processing time and process variants	Notable reduction in rework, leading to a significant decrease in overall effort spent processing each case
Optimize	How are my people working?	Facilitated a deeper understanding of performance dynamics	Identified variations and proposed standardization recommendations to enhance workforce efficiency and consistency
Digitize	How can we use technology to solidify change?	Provided a clear overview of all activities, highlighting variations and presenting opportunities for automation	Suggested ways to optimize capacity utilization and reduce processing time through enhanced technology utilization



# The Evolving World of Agentic and Automation

While today's implementations primarily focus on process discovery and optimization, the shift toward agentic workplaces marks the next frontier in insurance operations. Investments in comprehensive process intelligence will enable healthcare payers to leverage increasingly sophisticated AI capabilities. The digital twin of operations (DTO) created through process intelligence not only captures isolated processes but also visualizes the complex interactions between claims systems, enrollment workflows, and human decision-making. This operational model is the foundation for AI systems that will evolve from passive analysis tools to active participants in daily payer operations.

The agentic AI evolution will not replace human employees but will transform their roles to focus on higher-value activities such as member engagement, complex claims adjudication, and strategic decision-making. This shift reduces implementation risks, improves operational efficiency, and accelerates time-to-value for AI investments in payer organizations.





# **Conclusion: Charting the Path Forward**

One healthcare payer's strategic deployment of process intelligence has already transformed operational visibility and improvement across 20+ critical insurance processes, including claims processing, prior authorizations, and member services. They've achieved significant gains in efficiency, quality, and regulatory compliance while laying the groundwork for future innovation.

As your organization continues this journey, process intelligence will unlock increasingly sophisticated capabilities that complement, rather than replace, human expertise. This partnership between digital technologies and human judgment represents the future of healthcare payer operations: delivering exceptional member experiences while becoming more efficient, responsive, and agile.

#### **Contact Us to Drive Change**

www.skan.ai

